March 2018 financials

	March 2018	March 2017	Comments
Revenue	\$ 115,764	\$ 89,947	Up \$25,817
Payroll	\$ 33 <i>,</i> 550	\$ 32,136	Up \$1,414
Expenses	\$ 64,616	\$ 61,606	Up \$3,010
Surplus/deficit	\$ 51,251	\$ 28,455	Up \$22,796

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Current debtors: \$1,684 this is made up of ASH and 3rd party website providers and school camps. Value of future bookings held in our system with expected revenue of \$415,012

Revenue per ASH: \$0 Revenue per camp site: \$504 Revenue per cabin: \$3,445

Actual funds available in all bank accounts 21/4/2018 = \$419,223 which includes \$150k on term deposit @ 3.45% maturing 15^{th} October 2018.

Great result with revenue up \$25,817 or 28.4% on last March and surplus of \$51,251 up \$22,796 on last March. Year to date we are forecasting revenue of \$1.3m.

Revenue:

Excellent result with more favourable weather during March and good return on school camps and Easter weekend. Self contained cabins up \$12k on LY, Kitchen cabins up \$13k on LY. We are forecasting an increase on budgeted revenue of \$34k by year end 30th June 2018.

Expenses

Although we had increased revenue which would normally see an increase in expenses, this month there was an increase in revenue and a decrease in expenses by \$3k on last year. Year to date our expenses are up \$61k on last year with increased revenue of \$114,911.